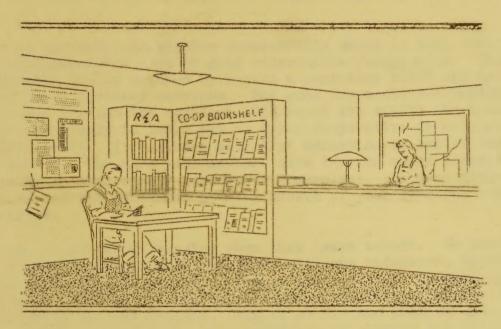
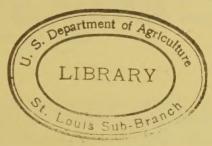
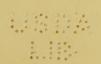
GOOD READING FOR REA COOPERATORS

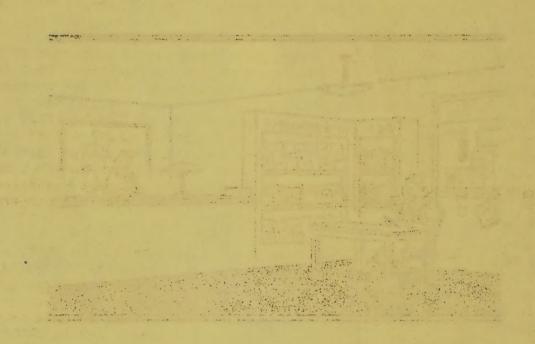




DEPARTMENT OF AGRICULTURE-RURAL ELECTRIFICATION ADMINISTRATION WASHINGTON, D..C.



GOOD READING EXOLOGICATIONS



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UNITED STATES DEPARTMENT OF AGRICULTURE Rural Electrification Administration Washington

February 28, 1941

GOOD READING FOR REA COOPERATORS*

To All REA Cooperatives:

You are operating a type of business enterprise which is rather new in American experience. Power companies as such are nothing new. They have been with us for a long time, although they didn't pay much attention to the needs of farmers. But it was a new idea for farmers to attempt to run their own electric service systems on a cooperative, consumer-controlled basis.

To operate an electric cooperative successfully means to make sure of good technical management but also of good cooperative functioning. Good technical management can be assured by hiring a competent staff and by making full use of REA's advisory services. But good cooperative functioning can be assured only through the combined efforts of the staff, the board and the general membership to learn and to apply cooperative principles and methods effectively. It has been said that education is health insurance for cooperatives. The more your members have learned about cooperation and about putting electricity to use for themselves, the more assurance there will be for the continued healthy growth of your electric cooperative enterprise.

Men and women do not stop learning when they leave school. We learn all the time, by reading, by discussing ideas with our neighbors, by doing things in a new and different way. One of the best ways to enlarge our knowledge is to begin by reading up on some of the things that have a direct bearing on our own affairs. And if we discuss what we have read with our neighbors, we will all help ourselves to clarify our thinking and to see our common problems, which is the first step toward cooperating to do something constructive about them.

WHAT TO READ

What kind of reading will be particularly useful to REA cooperators? We have tried to make up a list of suitable pamphlets and books that are readily available. They are briefly described in the attached bibliography, "The REA Co-op Bookshelf."

The first group consists of material directly relating to rural electrification but not published by REA. It should be supplemented with REA publications as they are, or become, available. In addition, your state agricultural college no doubt has published a few bulletins of special interest to farm families making use of electricity. You can get such bulletins free, upon request to the college.

*This bulletin supersedes Co-op. Let. No. 1.

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The second group deals with material from which one can learn what the cooperative movement is, how it got started in America and in other countries, and what part the cooperatives can play in strengthening economic democracy in America. It is easier to be a good cooperator if one knows something of the growth and meaning of the cooperative movement in general.

The third group gives information on organizing and managing various types of cooperatives which have proved helpful to farmers. While each type has its own particular problems to solve, the basic principles and the basic problems are the same for all of them. Learning about other cooperatives helps us to understand better the problems of our own cooperative. And the farmers who are making a success of their electric cooperative will want to find out how this same cooperative technique can be used in the satisfaction of other needs they have in common.

The fourth group deals with social and economic problems affecting rural people as agricultural producers, as consumers and as responsible citizens of our great national commonwealth. In order to take their rightful place in the shaping of national economic policies, farmers must learn to see their own problems in relation to the problems of the nation as a whole.

HOW TO GET THE BOOKSHELF STARTED

We recommend that every REA cooperative board authorize the setting up of such a bookshelf. Since many of the listed publications are free, it will take very little money out of your membership fund to assemble the entire list of items. They should be placed on a special shelf, in the outer office, so that members as well as employees will have an opportunity to look them over.

All material should be listed in a special card file in charge of an office assistant. Members and employees should be encouraged to borrow one item at a time. No charge should be made if the material is returned in good condition. Records can be kept on the cards, just as in any other lending library. If some items are in greater demand than others, it is worth while getting a few additional copies of these.

Your county or high school librarian will be glad to advise you on how to label the material and how to arrange it on the shelf. Thin bulletins should either be displayed flat on a rack, like that in your County Agent's office, or kept in special cardboard boxes arranged to stand on the shelf vertically with a drop-down front on which the bulletins inside are listed.

WHERE TO OBTAIN ADDITIONAL READING MATERIAL

If your members take to this idea of a free cooperative library, you may want to set up a library committee whose duties might include making recommendations for additional reading material.

The publishers listed on the last page of "The REA Co-op Bookshelf," and the government agencies represented in the listing, will be glad to send complete lists of their other publications upon request. Such farm organizations as the Ohio Farm Bureau Cooperative Association, Columbus, Ohio, and the Farmers Union Cooperative Education Service, Jamestown, North Dakota, have published special cooperative reading lists and packets of material suitable for study groups or discussion circles. Furthermore, many of the booklets listed in the "Bookshelf" contain references to additional reading and study material on particular subjects.

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Some REA cooperatives located in areas where there is no adequate public library service might wish to enlarge the cooperative's bookshelf by including books on other subjects in which their members might be interested, the youngsters as well as the oldsters. For their benefit we want to point out that there is in existence in America a real cooperative organized for the sole purpose of buying for its members any books they want to purchase. The membership is scattered all over the country and includes individuals as well as cooperatives, libraries and other non-profit associations. An REA cooperative can become a member by paying a \$2.00 membership fee. The savings on book purchases range from 25% on down, depending on the discounts the book cooperative can get. The name is "Consumers' Book Cooperative, Inc.", and the address is 27 Coenties Slip, New York City.

It is well to keep in mind, however, that books and pamphlets will do no one any good while they are on the shelf. A small library of well selected reading matter which is kept in constant circulation will be of more benefit to your members and to your cooperative than a large accumulation of all sorts of publications which no one bothers to read. We suggest, therefore, that you start in a small way and get the members interested in using the bookshelf before you begin enlarging it into a regular library.

HOW TO GET YOUR MEMBERS TO READ

The library committee, the educational committee, or the person in charge of the bookshelf should see to it that the members are informed of the reading material available. Every member should receive a list of the items on the bookshelf, together with an explanation of the borrowing arrangements. Such a list can be included, or attached to, your monthly news bulletin. As new items are added to the bookshelf, they can also be listed in the next issue of your news bulletin.

A good way to call attention to particular items that should be of special interest to the membership is by means of brief book reviews in the monthly news bulletin. Every issue of the bulletin might properly feature one or two pamphlets or books. Such reviews can be prepared by staff members, board members, other interested members, County Extension workers or public school teachers or officials.

Another way of creating interest in the REA cooperative bookshelf is for members of home demonstration clubs, 4-H clubs, FFA clubs, REA cooperative district groups, etc., to give oral book reviews at their meetings. This can be followed by a question and answer period giving opportunity for further discussion of the particular book or pamphlet.

If some of your members wish to take part in weekly or monthly study groups, the REA cooperative bookshelf can be their source of supply for special reading assignments before each study group meeting. Each group, of course, will have to determine at its first meeting what subjects it wishes to discuss, what reading material it desires to use for reference and whether enough copies can be borrowed from the bookshelf or whether the group will have to purchase additional copies for its needs.

Some study groups, after consulting the bookshelf for selection of the most suitable study material, may prefer to purchase an adequate number of copies at their own expense and later to donate these copies to the bookshelf so that they will be available for other study groups, such as youth groups, which cannot afford to buy them.

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It is well to keep in mind, however, that books and pamphlets will do no one any good while they are on the shelf. A small library of well selected reading matter which is kept in constant circulation will be of more benefit to your members and to your cooperative than a large accumulation of all sorts of publications which no one hothers to read. We suggest, therefore, that you start in a small way and get the members interested in using the bookeholf before you begin enlarging if into a regular library.

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WHAT SUBJECTS TO BEGIN WITH

While we hope that your REA cooperative bookshelf will stimulate your members to read about, and to discuss, many of the social and economic problems which affect farm people and farm life, we believe that the most effective beginning will be for them to get better acquainted with rural electrification and with the cooperative method.

Rural electrification means more than having electric lights in the farm house. It offers to hundreds of thousands of farm families a new, more satisfying way of life by reducing drudgery, bringing new comforts, making for better health, lowering farm operating costs, increasing farm income, providing improved educational facilities and making possible a richer community life. But all this can be brought about only if the farm people themselves take an active part in bringing it about. Learning everything possible about rural electrification, and what it can do for the individual farm family and for the rural community as a whole, is the first step toward that larger goal.

The cooperative method has been recognized by millions of farmers in many countries as the best way of working together for their mutual benefit. Cooperation is the basis of the REA program. Without cooperative self-help by the farmers of America, there would be no REA program worth talking about. It stands to reason that the permanent success of the REA program, and of every REA cooperative as a part of it, will depend on how effectively the cooperative method can be made to function. You cannot have a real cooperative without real cooperators. To become real cooperators, your members must learn to understand the ways and methods of cooperation. Making good use of the cooperative bookshelf will help them in gaining that understanding.

Learning about cooperation and about rural electrification should be as enjoyable an experience as it will be a profitable one. It will be profitable not in the sense of one farmer gaining an advantage at the expense of his neighbor, but in the sense of bringing social and economic benefits to all who participate wholeheartedly in this joint effort of mutual improvement. And it should prove to be an enjoyable experience because there are few pleasures more satisfying than the pleasure one can gain from joining with good neighbors in learning of new and better ways to raise the level of family and community life.

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C. A. Winder, Chief Cooperatives' Operations Division

Enclosure

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THE REA CO-OP BOOKSHELF

This bibliography offers good reading material for REA cooperators. As a beginning, it is suggested that you order and read the starred items. They can be had for a cash expense of about six dollars. The total cost of all material listed is about twenty dollars.

A. Rural Electrification

- *1. RURAL AMERICA LIGHTS UP. By Harry Slattery. National Home Library Foundation, Washington, D. C., 1940. 142 pages. Price 25¢. This very readable book by the Administrator of REA tells dramatically the story of the farmers' struggle to obtain rural electrification. It covers the period from 1910 on, shows how and why REA was born, and in how many ways it serves the farmers, gives numerous examples of how power company opposition has been met and points the way to the future growth of rural electrification. Every member of every REA cooperative should be familiar with the facts brought out in this book.
- *2. COOPERATIVE RURAL ELECTRIFICATION IN THE UNITED STATES. By Udo Rall. Pan American Union, Washington, D. C., 1940. Series on Cooperatives, Bulletin No. 15. 33 pages. Free upon request. Describes the REA program, discusses the steps in organizing, constructing and operating an REA cooperative enterprise, the functions of management, board and members, and how farm families can get the maximum benefit out of rural electrification.
- *3. HOW ELECTRICITY IS USED ON THE FARM. By C. N. Turner. Cornell Extension Bulletin 410. State College of Agriculture, Cornell University, Ithaca, New York, 1939. 48 pages. A booklet full of excellent photographs showing many farm uses of electricity.
- 4. RURAL ELECTRIFICATION. By J. P. Schaenzer. The Bruce Publishing Company, Milwaukee, 1935. 266 pages. Price \$2.00. A well-illustrated and simply written book intended for vocational agriculture classes but also useful for study groups and for REA cooperative leaders. Has chapters on the various farm uses of electricity, with discussion outlines and supplementary reading lists.
- 5. AMERICAN ELECTRICIAN'S HANDBOOK. By Terrell Croft. McGraw-Hill Book Co., New York, 1936. 1051 pages. Price \$4.00. An excellent reference book for the technical staff. Deals in detail with the fundamentals of electricity, generators and motors, outside distribution, interior wiring, transformers, and exterior and interior lighting.
- *6. WIRING AND LIGHTING THE FARMSTEAD. By G. E. Henderson and Jane A. Roberts. Department of Agricultural Industries, Tennessee Valley Authority, Knoxville, Tennessee, 1939. 130 pages. Price 50¢. A well-illustrated text-book intended for use by County and Home Agents and by vocational agriculture teachers. Excellent for reference and for study groups.

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- *7. RURAL ELECTRIFICATION LESSONS FOR BOYS'GROUPS. By D. E. Washburn.
 Agricultural Engineering Development Division, Tennessee Valley Authority, Knoxville, Tennessee, 1940. 70 pages. No price stated. The illustrated lesson material deals with home and farm wiring and with the making of simple electric farm equipment; very practical.
- 8. HANDBOOK OF INTERIOR WIRING DESIGN. Published by Industry Committee on Interior Wiring Design, Room 2650, 420 Lexington Avenue, New York, 1937. 80 pages. List price \$1.00. For the technician rather than the layman. Deals with residential and industrial wiring, gives standards and specifications, discusses lighting fundamentals.
- *9. FIRST AID TEXT BOOK. The American Red Cross, Washington, D. C., 1937. 256 pages. Price 60¢. A thorough treatment of all aspects of first aid. Fully illustrated.
- 10. INJURIES IN THE HOME AND ON THE FARM. The American Red Cross, Washington, D. C., 1936. 14 pages. Free. Discusses the causes and prevention of accidents.
- 11. HOW TO STOP FARM ACCIDENTS. U. S. Department of Commerce, 1936. 22 pages. Gives illustrations of hazards, with suggestions for their elimination.
- 12. SAFETY FOR THE HOUSEHOLD. U. S. Department of Commerce, Bureau of Standards, Circular No. 397. 102 pages. Price 15¢. Order from Superintendent of Documents, Washington, D. C. Contains a detailed list of hazards and of measures for their elimination.

B. <u>History and Theory of Cooperation</u>

- *1. REPORT OF THE INQUIRY ON COOPERATIVE ENTERPRISE IN EUROPE. Government Printing Office, Washington, D. C., 1937. 321 pages. Price 65¢. A detailed study of cooperatives in Scandinavian and other countries, deals with history, management and membership problems, achievements, etc. Contains a great amount of valuable information.
- *2. A STATISTICAL HANDBOOK OF FARMERS' COOPERATIVES. Farm Credit Administration, Washington, D. C., 1938. 334 pages. Bulletin No. 26. This book gives the results of a nation-wide survey of all types of farmers' cooperatives.
- *3. CONSUMERS' COOPERATION IN THE UNITED STATES. By Florence E. Parker. Bureau of Labor Statistics, U. S. Department of Labor, Washington, D. C., 1938. 207 pages. Bulletin No. 659. This survey made by the Department of Labor, gives information on the extent and the operation of all types of consumers' cooperatives, including store, telephone, credit, insurance, gasoline, housing, medical, burial and other service cooperatives.
- *4. COOPERATION, THE PLAN FOR TOMORROW WHICH WORKS TODAY. By H. H. Hannam. The United Farmers of Ontario, Toronto, Canada, 1939. 80 pages. Price 25¢. Discusses the history, principles and methods of cooperation from the farmers's point of view. Offers much practical advice. Contains a chapter on how to organize and conduct discussion groups.

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- *5. COOPERATIVES IN AMERICA THEIR PAST, PRESENT AND FUTURE. By Ellis Cowling. Special Cooperative League edition, 1938. 206 pages. Price \$1.00. Reviews the history of farmers' and urban cooperatives in America since the middle of the 19th century. Discusses producer and consumer cooperation in relation to our national economy. Also describes the beginnings of cooperation in England. Very informative and easy to read.
- 6. THE COOPERATVE MOVEMENT- YOURS AND MINE. By Gladys Talbot Edwards. Farmers' Union Cooperative Education Service, Jamestown, North Dakota, 1937. 43 pages. Explains the difference between cooperatives and other types of business. Shows how farmers can benefit through cooperation. Very easy to understand.
- 7. COOPERATIVE ENTERPRISE. By Jacob Baker. Vanguard Press, New York, 1937. 266 pages. Price \$2.00. A very readable book telling what cooperatives are, what they do, how they operate, how they fit into the national picture. Also has a chapter on cooperative reading material and a good index.
- *8. HOW ST. F. X. UNIVERSITY EDUCATES FOR ACTION. By M. M. Coady and others. The Cooperative League, New York, 1935. 56 pages. Price 20¢. Describes the educational methods used for developing cooperatives in Nova Scotia and explains how cooperative self-help can raise the standard of living of the common people. An inspiring pamphlet.
- 9. CHRISTIANITY AND THE COOPERATIVES. By Benson Y. Landis. Council for Social Action of the Congregational and Christian Churches of America, New York, 1936. 30 pages. Price 10¢. The author believes that "religion should supply the motivation for brotherhood, and cooperatives its technique." He explains the different types of cooperatives and quotes statements by religious leaders.
- 10. CONSUMERS' COOPERATIVES. By Rev. Edgar Schmiedeler, O. S. B., Director, Rural Life Bureau, National Catholic Welfare Conference. The Paulist Press, 401 West 59th Street, New York. 29 pages. Price 5¢. A brief survey of the cooperative movement, with suggestions for further study.
- *11. COOPERATIVES IN THE U.S. A BALANCE SHEET. By Maxwell S. Stewart. Public Affairs Committee, Inc., 1939. 32 pages. Public Affairs Pamphlet No. 32. Price 10¢. Describes the present status of consumer cooperation and discusses its relation to other economic problems.
- *12. COOPERATIVES. By R. A. Goslin. The Foreign Policy Association, New York, 1937. Headline Books, No. 8. 46 pages. Price 25¢. Easy reading. Large print. Has many pictorial charts. Tells about cooperatives in America, Sweden and Denmark.
- *13. "THE LORD HELPS THOSE......" By Bertram Fowler. Special Cooperative League edition. 180 pages. Price \$1.00. An inspiring account of self-help through cooperation, as found in Nova Scotia by a visiting American journalist.

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- 14. MASTERS OF THEIR OWN DESTINY. By Dr. M. M. Coady. Special Cooperative League edition, 1939. 170 pages. Price \$1.00. The story of the Nova Scotia adult education and cooperative movement which is rebuilding the economic life of the farmers and fishermen of Eastern Canada told by one of its outstanding leaders.
- 15. ABC OF COOPERATIVES. By Gerald Richardson. Cooperative League edition, 1940. 263 pages. Price \$1.00. This book is based on practical experience in Eastern Canada. It explains in short, simple sentences how successful cooperatives can be developed by means of study groups. It covers both producer and consumer cooperatives and offers a series of questions for use of study groups. It is an excellent cooperative primer.
- 16. STATISTICS OF FARMERS' COOPERATIVE BUSINESS ORGANIZATIONS 1920-1935. By R. H. Elsworth. Farm Credit Administration, Washington, D. C. Bulletin No. 6. 129 pages. Charts the progress of various types of agricultural cooperatives during a fifteen-year period.
- 17. FACING THE SUNRISE. By Ellis Cowling. Central States Cooperative League, Chicago. 24 pages. Price 15¢. Presents to Youth new opportunities through cooperation.
- 18. CCG OR COLLABORATOR: DEMOCRACY IN COOPERATIVE EDUCATION. By Herman Stolpe. K. F. Sweden, 1939. 32 pages. Price 15¢. Explains in detail why and how discussion groups are carried on in the Swedish cooperative movement.
- *19. COURSE OF STUDY ON CONSUMERS' COOPERATION. Department of Education, State of Minnesota, St. Paul, 1938. 91 pages. A manual for use in schools. Contains good reading lists. Excellent outlines for discussion groups.
- 20. CONSUMER COOPERATIVES. Report of the Committee on Cooperatives, National Education Association, 1201 Sixteenth Street, Washington, D. C., 1940.
 39 pages. Price 25¢. A well-reasoned statement of the place of cooperatives in our national economy. Shows how cooperatives help to build economic democracy. Includes several study outlines on consumer problems.
- 21. THE PROBLEM OF COOPERATIVE MEDICINE. By V. J. Tereshtenko. Works Progress Administration for the City of New York, New Lork, 1940. 78 pages. Points out the lack of adequate medical care in urban and rural areas. Explains what is meant by cooperative medicine and describes existing medical cooperatives. Gives arguments both for and against so that reader can draw his own conclusions.

C. Organization and Management of Cooperatives

- *1. MEMBERSHIP RELATIONS OF COOPERATIVE ASSOCIATIONS. By J. W. Jones. Farm Credit Administration, Washington, D. C., 1936. Bulletin No. 9. 111 pages. Explains the why and how of getting the active interest and support of the members.
- *2. COOPERATION PRINCIPLES AND PRACTICES. Published by Agricultural Extension Service, University of Wisconsin, Madison, Wisconsin, 1936. 128 pages. No price indicated. Discusses the possibilities and limitations of agricultural cooperatives, their organization and operation, the responsibilities of boards and members. Reviews the growth of cooperation

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- in America, Great Britain, Denmark, and Switzerland. Contains supplementary reading lists.
- 3. MANUAL FOR COOPERATIVE DIRECTORS. By V. S. Alanne. Cooperative Publishing Association, Superior, Wisconsin, 1938. 208 pages. Price \$1.00. A lot of sound advice by a cooperator of many years' experience. Useful to directors of any kind of cooperative.
- *4. ORGANIZING A FARMERS' COOPERATIVE. By S. D. Sanders. Farm Credit Administration, Washington, D. C., 1938. Circular No. C-108. 42 pages. Gives information of importance to farmers desiring to form a marketing cooperative.
- 5. ORGANIZATION AND OPERATION OF COOPERATIVE IRRIGATION COMPANIES. Farm Credit Administration, Washington, D. C., 1936. Circular No. C-102.
- 6. ORGANIZATION AND MANAGEMENT OF CONSUMERS' COOPERATIVES AND BUYING CLUBS. Bureau of Labor Statistics, U. S. Department of Labor, Washington, D. C., 1940. Bulletin No. 665. A very complete manual, of use not only to groups considering starting a cooperative but also to those already in operation. While it deals primarily with purchasing cooperatives, it contains many suggestions and explanations of value to any kind of cooperative.
- *7. FEDERAL CREDIT UNIONS. Farm Credit Administration, Washington, D. C. F. C. A. has a number of leaflets explaining what a Credit Union is and how it works. The following titles are particularly recommended:

 Circular I: Cooperative Thrift and Credit.

 Circular 10: Cooperative Thrift and Loan Associations.

 Circular A-12: How Consumers Cooperate for Credit.
- *8. COOPERATIVE PURCHASING OF FARM SUPPLIES. By Knapp and Lister. Farm Credit Administration, Washington, D. C., 1935. Bulletin No. 1. 92 pages. Reviews the farmers' cooperative-purchasing movement and explains how purchasing cooperatives can be organized and operated effectively.
- 9. MARKETING FRUITS AND VEGETABLES COOPERATIVELY. By M. C. Gay. Farm Credit Administration, Washington, D. C., 1938. Circular No. C-110. 78 pages. Deals with problems of handling, grading, storing, processing and marketing, and gives details for organization and financial arrangements.
- 10. REFRIGERATED FOOD LOCKERS, A NEW COOPERATIVE SERVICE. By L. B. Mann. Farm Credit Administration, Washington, D. C., 1938. Circular No. C-107. 30 pages. Explains the technical features of a locker plant, its cost of construction and operation, its advantages and disadvantages and other useful facts.
- 11. COOPERATIVE MARKETING OF AGRICULTURAL PRODUCTS. By Ward W. Fetrow. Farm Credit Administration, Washington, D. C., 1936. Bulletin No. 3. 106 pages. Discusses the marketing problems of various types of cooperatives.

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*12. "YOU AND YOUR CO-OP" SERIES. Farm Credit Administration, Washington, D. C., 1939. This is a series of bulletins, each dealing with one type of cooperative. The list includes the following titles:

Using Your Co-op Creamery. Using Your Livestock Co-op. Using Your Co-op Elevator. Using Your Co-op Gin. Using Your Wool Co-op. Using Your Purchasing Association. Using Your Fruit and Vegetable Co-op. Using Your Poultry and Egg Co-op. Using Your Fluid Milk Co-op. Insuring Through Your Farmers' Mutual. Using Your National Farm Loan Association. Using Your Production Credit Association. Sizing Up Your Cooperative. Forming Farmers' Cooperatives Financing Farmers' Cooperatives. Managing Farmers' Cooperatives. Merchandising By Farmers' Cooperatives. The Story of Farmers' Cooperatives. Using a Local Cooperative As Source Material For Teaching.

D. Social and Economic Problems

- *1. SERVING FARM PEOPLE ON MANY FRONTS. Annual Report of the Extension Service. U. S. Department of Agriculture, Washington, D. C., 1939. 40 pages. A simple but interesting description of the many services which the Extension Service is offering to farm people.
- *2. PATHS TO PLENTY. By Henry A. Wallace. National Home Library Foundation, Washington, D. C., 1938. 150 pages. Price 25¢. Will stimulate thought looking toward economic as well as political democracy translated into "the general welfare."
- 3. PLAIN TALK. By John W. Studebaker, U. S. Commissioner of Education. National Home Library Foundation, Washington, D. C. 46 pages. Price 25¢. The author proposes to "save democracy" through education and this is a plea for the extension of the public forum.
- 4. SAFEGUARDING OUR CIVIL LIBERTIES. By R. E. Cushman. Public Affairs Committee, Inc., New York, 1940. Public Affairs Pamphlet No. 43. Price 10¢. A discussion of the Bill of Rights and its meaning to Americans today.
- 5. WRITINGS OF THOMAS PAINE. National Home Library Foundation, Washington, D. C. 298 pages. Price 25¢. He served the cause of American independence so valiantly that he should be well known by each succeeding generation.
- *6. TOWARD ECONOMIC DEMOCRACY. By Benson Y. Landis. Council for Social Action of the Congregational and Christian Churches of America, 289 Fourth Avenue, New York City, 1938. 31 pages. Price 10¢. This pamphlet deals with the techniques of Economic Cooperation that may lead to Economic Democracy.

*10. "YOU AND YOUR CO. TO TWOIRS. Form Greatt Administration, Washington, D. U., 1939. This is a ceries of bulletins, each dealing with one type of acoperative. The list includes the following titles:

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 - f. TOWARD ECONOMIC DEMOCRACY. By Pendon Y. Landid. Council for Serial Action of the Congregational and Caristian Churches of America. The Fourth Avenue, New York City. 1918. 31 pages. Irice 106. This prophlet deals with the techniques of Economic Cooperation that may lest to Economic Democracy.

- 7. INCOME AND ECONOMIC PROGRESS. By Harold G. Moulton. National Home Library Foundation, Washington, D. C., 1936. 165 pages. Price 25¢. A searching study of our national economy by the president of The Brookings Institution. It takes our industrial system apart and points out the weak spots.
- *8. UNCOMMON SENSE. By David Cushman Coyle. National Home Library Foundation, Washington, D. C., 1936. 147 pages. Price 25¢. A discussion of all of our economic problems in language so simple that anybody can understand it. The author attempts to show how the profit system can be maintained for the benefit of all the people.
 - 9. NEXT STEPS FORWARD. By Donald Slesinger. National Home Library Foundation, Washington, D. C., 1938. 143 pages. Price 25¢. A popular interpretation of studies made by the Twentieth Century Fund on Taxation, Big Business, Government Debt, and Old-Age Security.
 - 10. STATE TRADE WALLS. By F. Eugene Melder. Public Affairs Committee, Inc., New York, 1939. Public Affairs Pamphlet No. 37. Price 10¢. Discussion of pros and cons of setting up barriers to trade between states in the U. S. A.
- *11. 59¢ OF YOUR \$1 THE COST OF DISTRIBUTION. By T. R. Carskadon. Public Affairs Committee, Inc., New York, 1940. Public Affairs Pamphlet No. 44. Price 10¢. A popular interpretation of the study on the costs of distribution made by The Twentieth Century Fund.
 - 12. SAVING OUR SOIL. By Maxwell S. Stewart. Public Affairs Committee, Inc., New York, 1937. Public Affairs Pamphlet No. 14. Price 10¢. Explains the methods of stopping soil erosion, which costs the country about 400 million dollars a year.
- *13. FARMER DISCUSSION-GROUP PAMPHLETS. U. S. Department of Agriculture, Washington, D. C. These pamphlets deal with social and economic problems from the farmer's point of view. The titles of most of the pamphlets are listed in Bulletin D-3: What is the discussion leader's job? Copies can be obtained through your County Extension Agent.
- NOTE: Most of the Government publications can be obtained free of charge by writing directly to the respective agency. They can also be purchased from the Superintendent of Documents, Government Printing Office, Washington, D. C.

Nearly all other cooperative pamphlets, regardless of name or place of publisher, can be purchased from the Cooperative League of the United States, 167 West 12th Street, New York City.

The address of the National Home Library Foundation is 1213 St. Matthews Court, Washington, D. C.

The address of the Public Affairs Committee, Inc., is 30 Rockefeller Plaza, New York City.

- Jilling AND Tourist on OROGHERD. By Harold G. Moulton. Butlend Eller Dilling Touristion. Machineton. D. C., 1936. 105 paper. Inter 1900. Standing city, of our national economy by the provident of The Brookings incretution. It takes our industrial ayutem aren' and points and the rest work apoints.
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- (4. NEWS STEER FORWARD. By Bonald Clasinser. National Home Library Pount dation. Washington, D. G., 1938. 15; pages. Exice Mid. 4 toroller interiorists of studies made by the Gwentieth Century Fund on Taxes in., Die Buriupge, Gwennend Debt. as Injaning by
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- 12. DAVING OLD SILL. By Maryell C. Strumpt. Public Affects Consisted, in New York. 1947. Indian Affects Dervice to No. 14. Indeed Ltd. Lands to the country doors of an action of stopping and excellengable tooks the country doors of all to deligners agent.
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